

# THE GLOBAL FUND NEW FUNDING MODEL

We all share a vision of a world free of HIV/AIDS, tuberculosis and malaria. The purpose of the Global Fund's new funding model is to invest as effectively as possible, so that partners can reach people affected by the diseases.



**The Global Fund**  
To Fight AIDS, Tuberculosis and Malaria

# NEW FUNDING MODEL PROCESS

## ONGOING COUNTRY DIALOGUE



## WHAT'S NEW ABOUT THE NEW FUNDING MODEL?

The Global Fund has changed its funding model in order to make a **bigger impact** on the three diseases. The new funding model was designed to have **predictable funding**, to **reward ambitious vision**, to **work on more flexible timings** and with a **smoother, shorter process** that ensures a higher success rate of applications.

### ► BIGGER IMPACT

By focusing more resources on countries with the highest disease burden and the lowest ability to pay, partners can reach more people affected by the diseases.

### ► PREDICTABLE FUNDING

By introducing the idea of an "allocation" for each country that meets the eligibility requirements, the Global Fund can provide predictable funding, and will communicate the financing levels to countries up front.

### ► REWARD AMBITIOUS VISION

It rewards ambitious vision by having a pool of competitive "incentive" funding available, to allocate additional funds to funding requests that make a powerful case for impact based on their national strategic plan or investment case. As more funds become available the Global Fund will be able to award further grants for ambitious unfunded requests.

### ► FLEXIBLE TIME

Another big change is to move away from the rounds-based competition with a set application date, and allow countries to apply at a flexible time that meets their own national schedules, within the 2014-2016 timeframe.

### ► SHORTER PROCESS OVERALL

In the new model prioritized interventions will be included in the initial proposal, and grants will be disbursement-ready, resulting in a shorter process overall. By reducing complexity, it will cut a lengthy process that used to take two years down to an average of ten months. Not only is the process shorter, but it should also be smoother. Global Fund teams will actively support countries as they prepare their funding application to help improve the quality of the applications and, ultimately, the overall success rate.

## HOW DOES THE NEW FUNDING MODEL WORK?

Overall, the new funding model has been designed to make the Global Fund strategy of **investing for impact** come to life. The foundation of the funding application is the country's **national strategic plan** or, in the case of HIV, their UNAIDS investment case. It is very important that this be developed through an inclusive "country dialogue" process that includes all stakeholders but especially key affected populations.

The Global Fund will communicate the funding allocation to each eligible country by the end of March 2014. It is then up to the Country Coordinating Mechanism of each country to plan when it would like to submit its funding proposal. Countries can submit their proposal, called a "**concept note**", either separately for each component (HIV and AIDS, TB, malaria, health systems strengthening) or as a complete package. For countries with high TB/HIV co-infection rates, one joint TB/HIV concept note should be submitted.

In the concept note, the Country Coordinating Mechanism will be expected to present a funding request that is based on a national strategic plan which has prioritized the selected interventions. The concept note must be developed with the input of a broad range of stakeholders, including key affected populations and people living with the diseases. It will need to consider interventions that take into account sub-national epidemiological data and data for key affected populations.

The Global Fund country team will engage with the Country Coordinating Mechanism throughout the process of the country dialogue. The country team will then present the concept note to the **Technical Review Panel**, an independent body that assesses the quality of the proposal and recommends which interventions to fund. Once the concept note has been evaluated, it is then presented to the **Grant Approval Committee** of the Global Fund Secretariat, which recommends the level of approved funding for grant-making.

One of the big changes in the new funding model is that **grant-making** occurs prior to Board approval. Grant-making will be short, with prioritized interventions that have been agreed upon during the Technical Review Panel's evaluation finalized with the implementer. Then the grant is considered to be disbursement-ready. The grant is presented to the Board for approval, and the grant's three-year life cycle will begin.

# TOP 10 TIPS WHAT YOUR COUNTRY CAN DO TO PREPARE FOR THE NEW FUNDING MODEL

**These tips will help to speed up access to funding and improve the quality and success of funding applications.**

## **1 Plan ahead.**

Consider when funding will be needed for each disease and plan backwards based on your country context. The average timing from country dialogue to grant disbursement will be approximately ten months if the Country Coordinating Mechanism is functioning well.

## **2 Review the national strategic plans for all three diseases.**

A gap analysis of existing programs can be useful in prioritizing interventions. The next step will be to ensure that prioritized interventions are fully costed. This will make the concept note development process much smoother.

## **3 Be ambitious!**

High-impact, well-performing programs can compete for additional funding over and above the amount of indicative funding allocated to each country. If approved, these programs will be eligible for any new funds that become available in 2015 and 2016. Ideally, ambitious requests should be based on your national strategic plan or investment case.

## **4 Ensure your country has robust epidemiological data in particular on key affected populations.**

This should be done before concept note development, ideally as part of a national program review. Countries without this data will struggle to target limited resources to where they will have the greatest impact. If your country lacks this data you may be asked to collect it before being able to apply for funding.

## **5 Kick off inclusive country dialogue, if not yet started.**

Think ahead about which stakeholders should be involved and how to involve them. Be sure to include key affected populations, people living with the three diseases, civil society groups, government, academia, and of course technical partners. Include specific sub-groups relevant to each disease. Since this is an eligibility requirement for funding, the Global Fund will require proof that there was a transparent and inclusive process at the time the concept note is submitted.

## **6 During country dialogue, be sure to collaborate across diseases.**

Experience shows that implementing collaborative TB and HIV activities achieves successful outcomes. Investments in HSS improve effectiveness and efficiency of the disease programs and benefit health programs beyond the three diseases as well.

## **7 Ensure that your Country Coordinating Mechanism is following minimum standards.**

This includes the requirement to ensure that the selection process for implementers is open and transparent, which is another eligibility requirement that will be checked at the time the funding application is submitted. Now is a good time to review Country Coordinating Mechanism performance against all six eligibility requirements.

## **8 Seek out strong implementers who can contribute to better grant performance.**

The Country Coordinating Mechanism has the responsibility to develop a strong plan and to ensure successful implementation. Each organization being considered as an implementer needs to be reviewed against grant implementer minimum standards by both the Country Coordinating Mechanism and the Global Fund Secretariat.

## **9 Identify where you need technical assistance and discuss any needs with Global Fund staff.**

Funding is available for dedicated help from technical partners to address information gaps, or skill and capacity building for Country Coordinating Mechanisms and implementers, and to support the wider country dialogue.

## **10 Work with your governments to increase their national financial commitments to health.**

National governments are expected to partner with the Global Fund in funding health care interventions. All countries will be required to contribute funding to the three diseases and their health system overall in order to access Global Fund funding. Countries need to be able to report on government expenditures to show they have fulfilled their commitments.

## HOW YOU CAN BE CONSIDERED FOR GLOBAL FUND FUNDING

- ▶ The Country Coordinating Mechanism in each country has the responsibility to choose the main implementers for the Global Fund grants. These implementers are called "Principal Recipients" and are selected by the time of concept note submission. The Principal Recipient then has the responsibility to choose its sub-recipients during the grant-making process.
- ▶ If you have a program or an organization for which you would like to seek funding, the first step would be to get in contact with the Country Coordinating Mechanism for your country. It is the Country Coordinating Mechanism that will establish the process and the timeline for receiving requests for funding from potential implementers.
- ▶ Be familiar with your country's national strategic plans to fight AIDS, TB and malaria. If your country is in the process of updating or revising its national strategic plan, ask that key affected populations be included in the process.
- ▶ Prepare a strong case for funding your activities, and demonstrate how your planned activities will fit into the national strategic plans and support national priorities.
- ▶ Make sure your organization is prepared to undergo rigorous screening to serve as an implementer, based on the Global Fund's minimum standards for Principal Recipients.
- ▶ Include any need for technical assistance or capacity building in your proposal.
- ▶ Make sure your Country Coordinating Mechanism knows that you would like to participate in the country dialogue which will be the basis for writing the concept note to the Global Fund.
- ▶ Download the Global Fund concept note template and related guidance tools from the website from January 2014 to become familiar with standard interventions and minimum standards for Principal Recipients.

Contact information for all Country Coordinating Mechanisms can be found by searching for your country in the [Global Fund Grant Portfolio](#).

<http://portfolio.theglobalfund.org/en/Home/Index>

Photo credit  
Kenya / John Rae

The Global Fund to Fight  
AIDS, Tuberculosis and Malaria

Chemin de Blandonnet 8  
1214 Vernier  
Geneva, Switzerland

phone +41 58 791 1700  
fax +41 58 791 1701  
info@theglobalfund.org

[www.theglobalfund.org](http://www.theglobalfund.org)